



DALI Law Firm
Dominio y Administración de Litigios S.C.

Innovación con Calidad

Curriculum Vitae

2018



About our firm:

DALI Law Firm is a civil liability insurance representation and legal consultation law firm, our founders have 15 years of experience in the industry. We also specialize in managing litigious portfolios in several areas of the law, mainly in the national insurance.

Our specialization goes towards the balance between litigious matters and technical/management requirements of our clients; since we are not a traditional law firm our understanding of law processes and insurance normative provides peace of mind to our clients during their particular and general decision making.

The organization offices are strategically located around the country such as:

Mexico City, Ciudad Juarez, Estado de Mexico, Guanajuato, Guerrero, Hidalgo, Jalisco, Monterrey, Morelos, Oaxaca, Puebla, Queretaro, Quintana Roo, Saltillo, San Luis Potosi and Tijuana.

Our business partners handle some legal cases in other parts of the country.

The Law Firm experience in the professional and general civil representation area serves as guaranty of correct advocacy of our clients' interests.

Professionalism, dynamism, ethics and results have earned us acknowledge within the industry.



Our aim:

To consolidate as the leading company among the country providing service and generating results on general and professional civil liability portfolios and matters, by innovating on quality design of solutions to our clients' requirements and issues.

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Know-how:

Our specialization goes towards innovating general and professional civil liability care services.

We advise and represent insurance sector protagonists such as: unfortunate incidents, legal area, insurance brokers, insurance representatives, reinsurance representatives and even loss adjusters. We advise in terms of logical-legal decision making such as the following: accident origin, third-party compensations, signing judicial or extrajudicial agreements (settlements), as well as facing jurisdictional processes with authorities

Know-how:

Services provided by our firm have taken on greater importance as a result of several aspects:

- . Increasing rate of lawyers that sue companies or policyholders. Insurance companies not only need to work along with a traditional law firm but they need to work with a law firm specialized in public liability, such as DALI is.
- . Insurance companies operation is increasingly dynamic. The insured might not have real expectations when properly claiming indemnification for third party damages, even loan repayment or when executing actions to claim subrogation rights.
- . Protecting the insurers in the best way possible when compensating third parties (judicial or extrajudicial) is needed. So insurers will not expose themselves to misleads from the operators such as: undue payments, double payment, or even reclaiming future indemnification.



Value proposal:

Our Firm's value proposal offers services including the following:

- a) Initiation report and update report design, including quality content of every case in a timely manner.
- b) Online and real time executive presentations of statistics and portfolio analysis.
- c) Conclusion deadline parameterization, timely closing of assigned cases.
- d) Conferences about risk prevention delivered to professional susceptible for claiming.
- e) Sensitization workshops, related to the way authorities are issuing resolutions of civil liability lawsuits using "progressive" criteria with international courts and tribunals parameters, which in some cases are opposed to the Mexican legislation.
- f) Quality parameters that are set even higher than those established by the customer.
- g) Permanent internal audit that serve as customer service guarantee to the insured.
- h) Online files record system administration that are run on websites or mobile applications. These systems administration are designed according to our clients needs.

Further services offered:

- . Preventive training to sales force, so they are prepared in compliance with current regulations, which entails avoiding or minimizing risks that are lawsuit susceptible; or that impact economically, reputationally or commercially, the insurer, the advisor and/or the insured.
- . Advise to assess reserves and avoid supra or infra reservations in the civil liability field.
- . Preparation of cost-benefit technical studies to sustain, logically and legally, the need to implement the mediation function of our specialists in the civil liability field.
- . Further assistance on all possible scenarios that involve a improper claim ruling.

For the aforementioned, we are experts on meeting requirements from mercantile, financial, insurance, intermediaries, insurance advisors, public or private organizations and, in general, any natural or legal person, that requests legal assistance in matters of civil liability.

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Main clients:



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